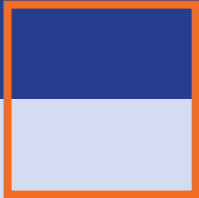




\$AVE MAX[®]

LEARNING & DEVELOPMENT



Our Vision

To enhance prosperity and happiness globally and achieve exponential growth through innovative ideas and services.

MESSAGE FROM THE CEO

In the fast-paced world of real estate, embracing continuous learning and development is the vital key to unlocking unparalleled success. At Save Max, an unwavering commitment to investing in the growth and success of our team members is at the core of our vision and mission.

We understand that every journey begins with a solid foundation. Our comprehensive orientation and onboarding process ensures that new team members are warmly welcomed into our real estate family, and given the resources needed to hit the ground running. Further, mentorship is the heartbeat of our program. Experienced professionals at Save Max will generously share their insights, guiding you towards success and fostering an environment of collaboration and support.

Leadership development is a cornerstone of our vision. We believe that leadership is not defined by titles, but by the ability to inspire, innovate, and drive positive change. The Save Max Leadership Academy aims to cultivate strong leaders at all levels of our organization.

Thank you for being an integral part of our real estate family. Let's embark on this path of growth, learning, and development, as we shape a happier and more prosperous future for us all.

Sincerely,

Raman Doe.

Founder & CEO



“
Our learning and development initiatives are designed to equip you with the knowledge, skills, and tools necessary to excel in your roles and exceed client expectations.”

ABOUT SAVE MAX

At Save Max, we are passionate about leveraging cutting-edge technology and the power of our talented team to create thriving communities around the world. Founded in 2010, we have quickly become a global brand known for our exceptional results and unparalleled client experience.

From our humble beginnings in Canada, we have expanded our reach to India, the US, and other global offices. With our headquarters conveniently located in Mississauga, Ontario, we serve communities with passion, integrity, and professionalism across Canada and globally.

OUR VISION

To enhance prosperity and happiness globally and achieve exponential growth through innovative ideas and services.

OUR MISSION

To provide exceptional value to our clients through personalized, innovative, and comprehensive solutions that embrace human -centred technology and encourage entrepreneurship while building lasting partnerships.

OUR VALUES

People First: We believe that our people are our most valuable asset and will always put their well-being and development at the forefront of everything we do.

Honesty: We believe in being truthful, transparent, and accountable in our actions and decisions.

Trust: We build trust through our actions and by delivering on our promises.

Mentorship: We are committed to providing opportunities for mentorship, growth, and development for our people, including realtors, employees, leaders, and more.

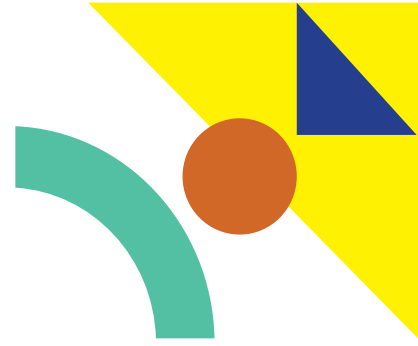
Teamwork: We believe collaboration and teamwork are essential to achieving our goals. We will always celebrate and cherish exceptional teamwork.

Equality: We embrace diversity and strive for equality in all our interactions and operations.

Diversity: We celebrate the unique perspectives, experiences, and backgrounds that our employees and clients bring to Save Max.



A JOURNEY OF EXCELLENCE



\$17+ Billion
Real Estate Sold

80+
Franchises

19,000+
Transactions

1250+
Realtors

SAVE MAX MEADOWVALE TOWER



SAVE MAX SPORTS CENTRE



SAVE MAX ORIENTATION PROGRAM

Save Max offers a 2-week New Agent Orientation Program aimed at inspiring your journey towards real estate mastery! At our transformative program, we cover everything from the fundamentals to advanced real estate topics, empowering you with the knowledge and skills needed to excel in this dynamic industry.

Key Features of Save Max's New Agent Orientation Program:

- Our program will equip you with the tools and knowledge to embrace technology and use it to your advantage in the competitive real estate landscape.
- We'll provide you with proven strategies, negotiation techniques, and client-centric approaches to master the art of real estate relationship building and sales based on Save Max's stellar reputation and track record.
- In our commitment to upholding ethical practices, we will ensure you understand the legalities and regulations that govern the real estate industry.
- Personal branding plays a significant role in establishing a lasting impression in the market. We'll guide you on how to carve a niche for yourself and set yourself apart from the competition.

Immerse yourself in our program, where you'll network with industry professionals, ignite your passion for real estate, and pave the way for a successful career.



New Agent Orientation - A Warm Welcome

From the very first day a new agent walks through our doors, they become a part of the Save Max family. Our New Agent Orientation program is more than just an onboarding process; it is a heartfelt welcome into our close-knit community.

We ensure that every individual receives the knowledge, tools, and resources they need to succeed in this dynamic industry. We instill in them the values that make Save Max unique – integrity, empathy, and a passion for excellence.

SAVE MAX MENTORSHIP PROGRAMS

At Save Max, inspiration fuels our success. Our exceptional Mentorship Program is delivered at several levels, primarily with our Broker of Records and Team Leaders, who serve as mentors, guiding and inspiring both new and experienced agents alike to excel in their roles.

What sets us apart is the unwavering support and personalized guidance our mentors provide from coast to coast. From day one, our program fosters a culture of learning and growth, empowering every agent to flourish and reach new heights.

Through the mentorship program, our team consistently achieves exceptional results, setting new industry standards.

The mentorship model emphasizes a combination of experiential and effective approaches to guiding our team members, including one-on-one consultations, weekly team meetings, interactive workshops, role plays, learning and development sessions, and engagement of internal and external experts to ensure a robust mentorship program.

Together, we embrace the power of mentorship to create a community of real estate professionals who inspire, uplift, and succeed together.



SAVE MAX LEADERSHIP ACADEMY

Save Max's prestigious Leadership Academy aims to cultivate self leadership, team leadership, and franchise leadership, offering participants the tools and knowledge they need to thrive in today's competitive real estate industry.

Led by renowned industry expert Raman Dua, CEO of Save Max, the Leadership Academy is set to transform real estate education.

"Save Max is dedicated to inspiring the next generation of leaders in real estate and I am thrilled to support this prestigious program," said Raman Dua, Save Max's Founder & CEO.

The academy's curriculum is tailored to provide comprehensive training on essential leadership skills, empowering participants to drive exceptional results and foster long-lasting success.

By nurturing self leadership skills, participants develop the personal qualities required to succeed in today's ever-changing marketplace, including resilience, adaptability, and a growth mindset.

Lastly, franchise leadership instruction equips participants with the knowledge and strategies to establish and grow their own real estate businesses.

By offering this transformational program, Save Max reaffirms its status as an industry leader, blazing a trail for real estate professionals who aspire to elevate their careers to new heights.



ROUNDTABLE WITH RAMAN

The roundtable with Raman is an exclusive event focused on igniting excellence for success and growth in real estate industry.

Delivered in an intimate and engaging setting, the Roundtable with Raman is a gathering of 10 high performing agents for an enriching conversation with Raman Dua, Save Max's CEO and Founder.

During the roundtable, Mr. Dua shares his insights, strategies, and reflections for real estate success.

Furthermore, the event is an excellent opportunity for like minded professions to network and discover collaboration prospects in the real estate industry across Canada.

If you are passionate about taking your real estate game to the next level, do not miss this exclusive opportunity to attend the next Roundtable with Raman and elevate your real estate journey.



WEEKLY PROFESSIONAL DEVELOPMENT PROGRAM

Save Max organizes a weekly professional development program to review the market trends, opportunities, and challenges while preparing our agents with the necessary skills and strategies to excel in this dynamic industry.

Through role plays, groupwork, and presentations, the agents have an opportunity to learn firsthand from Raman Dua, Save Max's CEO and other senior leaders. The weekly professional development program is also a great opportunity to celebrate our teammates achievements, milestones, and award incentives, certificates of achievement, and share important company-wide announcements.



STEPS 2 SUCCESS: REAL ESTATE TRAINING & COACHING



In the competitive world of real estate, continuous learning is the cornerstone of success. This is why Raman Dua, Save Max's CEO organizes regular coaching, mentorship and training programs across Canada and internationally catering to aspiring and experienced realtors alike, providing the essential skills and industry insights to excel.

Aspiring realtors gain a solid foundation to kickstart their careers confidently, while experienced professionals refine their expertise and adapt to market changes. With Save Max's support, you'll unleash your full potential, deliver exceptional service, and build a reputation as a trusted realtor.

These initiatives are equally beneficial for full-time, part-time, and aspiring realtors. To learn more about the upcoming Steps 2 Success events near you, please visit savemax.ca.



LEARNING MANAGEMENT SYSTEM

Our comprehensive online learning platform offers a wealth of opportunities to grow and excel in the real estate industry across Canada.

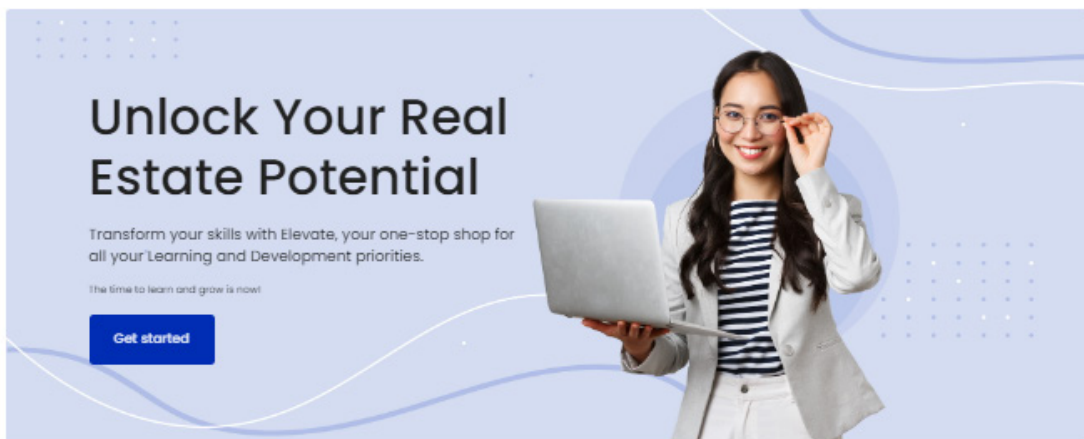
From engaging webinars to interactive live sessions, podcasts and convenient access to recorded content, our learning resources cater to your busy schedule.

Whether you're an aspiring realtor or a seasoned professional, our customized training programs are tailored to meet your unique needs and goals.

Stay ahead of the curve with cutting-edge insights, expert guidance, and continuous support from industry leaders.

With Save Max's online learning, your journey to success in real estate has never been more accessible and rewarding.

To access the latest online learning resources, please visit savemax.ca or contact your Broker of Record.







Unlock Your Real Estate Potential

Transform your skills with Elevate, your one-stop shop for all your Learning and Development priorities.

The time to learn and grow is now!

[Get started](#)

Available courses

 <p>kvCore - Access and Usage</p> <p>kvCORE is a customer relationship management system that helps real estate agents easily capture ...</p> <p>Save Max Realtors®</p> <p>Join now →</p>	 <p>How to Motivate Yourself</p> <p>Rev up your motivation and supercharge your real estate game with our How to Motivate Yourself ...</p> <p>Save Max Realtors®</p> <p>Join now →</p>	 <p>Facebook Business Manager</p> <p>This course will help you understand about the Facebook Business Manager (Meta) which is a ...</p> <p>Save Max Realtors®</p> <p>Join now →</p>	 <p>Mastering the Center of Influence</p> <p>The "Mastering the Center of Influence" course is designed to equip you with the knowledge and ...</p> <p>Save Max Realtors®</p> <p>Join now →</p>
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Our Mission

To provide exceptional value to our clients through personalized, innovative, and comprehensive solutions that embrace human-centered technology and encourage entrepreneurship while building lasting partnerships.

PERSONAL BRANDING

At Save Max, we understand the power of a strong personal brand. Our cutting-edge Personal Branding learning programs are meticulously designed to help professionals like you stand out in a competitive landscape.

Whether you are an aspiring entrepreneur, seasoned realtor, or emerging talent, our experts will guide you on a transformative journey to discover, define, and unleash your unique brand identity.

Through interactive workshops and tailored coaching, you will learn to communicate your value proposition effectively, build an authentic online presence, and cultivate a powerful network.



“In real estate, your personal brand is your key to success. Nurture it with authenticity and integrity and watch it open doors to endless opportunities.”

CELEBRATING SUCCESS

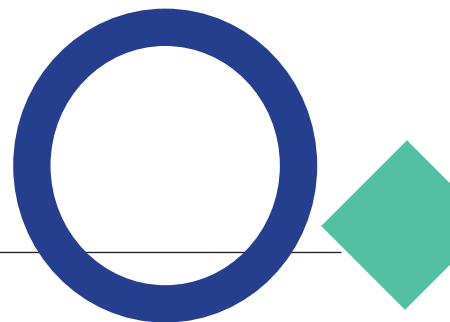


At Save Max, we believe that celebrating success is not only an essential part of our culture but also a way to foster a sense of appreciation and motivation among our top performers and learners. We take pride in recognizing and applauding the remarkable achievements of our team through a plethora of exciting initiatives.

From prestigious award shows and certificates of excellence to enticing bonuses and special incentives, we ensure that hard work and dedication never go unnoticed.

Our exclusive retreats, international conventions, and cruise parties provide a well-deserved break and an opportunity for our team to bond and share their successes. To infuse a sense of fun and camaraderie, we also organize engaging team-building activities that strengthen our sense of unity.

At Save Max, we celebrate every milestone and accomplishment, as it is the collective effort of our team that drives our continuous growth and success. Do you have what it takes to join our dynamic team? Give us a call today.





🌐 www.savemax.com